

PACE Business Services

1. BusinessSource Centers:

- Short description: Our PACE Business Development Center is staffed by business and loan advisers to provide entrepreneurs and business owners with business assistance and tools to aid in their business success. Our Business Development Center operates two BusinessSource Centers for the City of Los Angeles: **BusinessSource Pico-Union/Westlake Region and BusinessSource Hollywood Region**. Our experienced advisers cover topics that include business planning, financial analysis, marketing, accounting, cash flow projections, and new business feasibility, to name a few. We work with clients of all sizes from startups to more established businesses.
- Link: <http://pacelabdc.org/pacebscs/>

2. Procurement Services:

- Short description: The PACE Business Development Center offers many government contracting and procurement opportunities with a variety of public agencies and private companies. Our services range from getting certified and vendor portal registrations to assistance with capability statements and match making opportunities. We partner with over 40 agencies and corporations to help our clients secure and succeed at procurement contracting. For a full list of services and to learn more about our partners, please visit our site below.
- Link: <http://pacelabdc.org/contract/>

3. Access to Capital/Lending:

- Short description: ***PACE is a non-profit organization with over 25 years of experience providing affordable loans to entrepreneurs and business owners.***

PACE originates small business loans to startups and small businesses throughout Los Angeles. PACE's small business lending arm, PACE Finance Corporation (PFC) is a **Community Development Financial Institution (CDFI)** in the Los Angeles area that supports small business owners with the goal of creating & sustaining jobs and businesses in low-to-moderate income communities by providing high-quality economic development services. PACE also offers assistance in loan packaging and submitting those packages to various financial institutions for funding. There are a number of different financing options available and PACE's experienced Loan Officers are trained to help you navigate through these programs to find the right one for you and to assist you with the application process. We aim to ensure that our clients are prepared for financing and strive to educate them about all the lending requirements and qualification criteria.

- Link: <http://pacelabdc.org/finance/>

4. Women's Business Center

- Short description: PACE's [SBA Women's Business Center](#) is dedicated to advancing the economic wealth of women through delivering quality programs that build successful businesses and promote

asset accumulation. PACE Women's Business Center (WBC) serves women who live throughout Los Angeles County and nearby. Our focus is women entrepreneurs, especially those who have been historically under- represented, excluded and are economically disadvantaged. However, we welcome all aspiring entrepreneurs to use our services.

In conjunction with PACE's Business, PACE Women's Business Center offers a wide variety of services: counseling (credit, financial, marketing, etc.), business development training, mentoring, and technical assistance programs with trained, experienced business counselors for both start-up and established businesses. These comprehensive courses focus on numerous topics such as marketing, financial management, and business plan creation.

- Link: <http://pacelabdc.org/pacewbc/>

5. Office of Refugee Resettlement's (ORR) Microenterprise Development (MED) program

- Short description: PACE's Office of Refugee Resettlement's (ORR) Microenterprise Development (MED) program provides training, technical assistance, credit repair, financial education, access to credit & direct loans to refugees. PACE offers these business services in language to our low income ethnic minorities, refugees, asylees and immigrants in Los Angeles County and nearby. These services are provided by PACE's highly trained, experienced multilingual & multicultural staff that share the belief that helping refugees build a stronger understanding of finance & credit will enable them to achieve long-term financial stability for themselves & their families.
- Link: Contact us to learn more here: <http://pacelabdc.org/>